

Sourcing meets Production – How to prepare print data to universal printing aims & specify spot colours

Fogra: An unique combination of research and testing



900 Fogra Members in 50 Nations!



| Speaker

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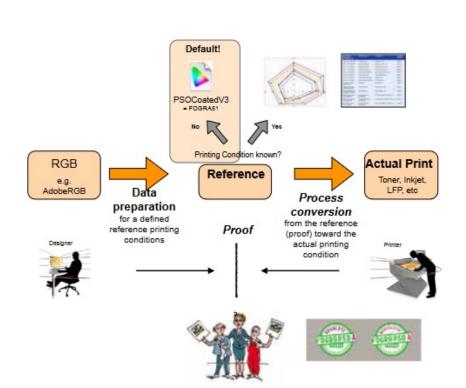




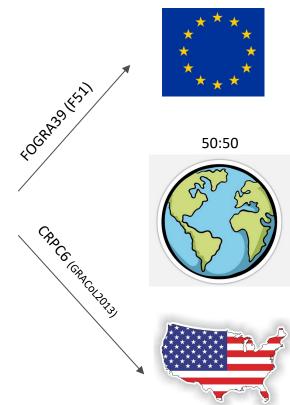
Sourcing meets Production – Today

Europe ~ Fogra / ISO

USA ~ G7

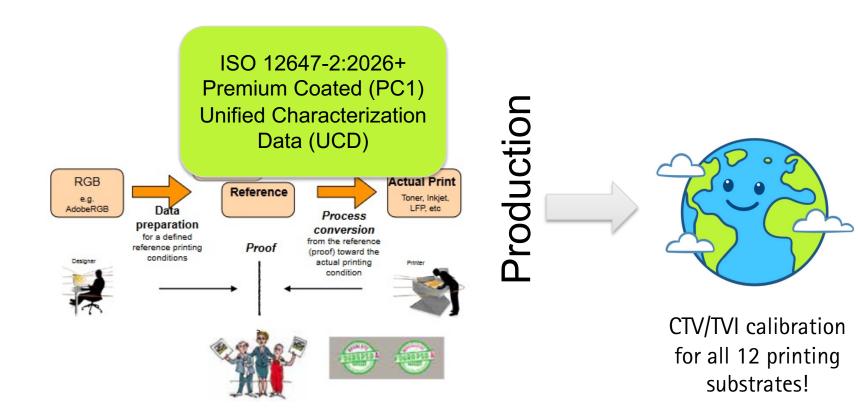


Production



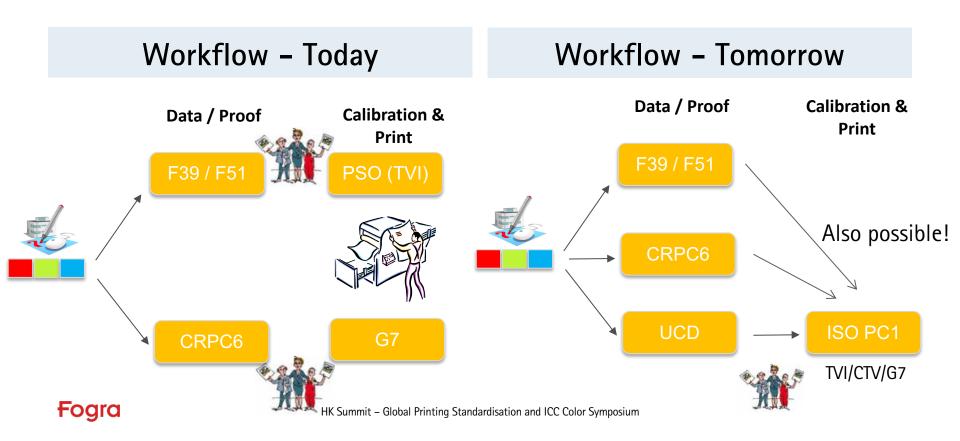


Sourcing meets Production – Tomorrow



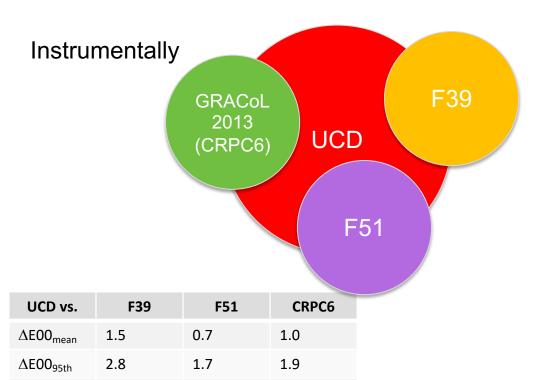


PrintService Provider can serve "both worlds"



7

Global Printing Aims will be nicely aligned



3.8

Visually





 $\Delta E00_{max}$

3.7

3.0

Spot colours: colour accuracy beyond CMYK

- Print buyers (brands, agencies)
 choose colours by using
 known/established colour order
 systems such as Pantone, HKS, TOYO,
 DIC, NCS or RAL
- Spot colours challenge print productions in many ways







Challenges known (but not on the sourcing side)



Basic rules when using the PANTONE matching System

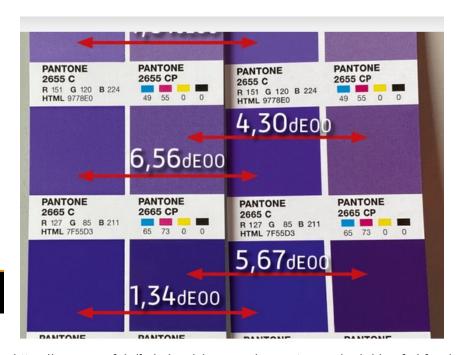
- PANTONE is not a standard but a communication system.
- PANTONE guides are valid for one year only.
- PANTONE guides are NO printing references.
- · They are printed products with all limitations and tolerances.

Important to know

- Recipes shown are based on the paper and ink system used.
- The only valid standards are the digital spectral references of each color.
- · PANTONE colors previously changed with every major launch and were not optimized for printing.
- Since PANTONE+ from 2010 a printable film thickness was used.
- · The digital standards remained unchanged since then.
- More colors are added regularly.

If you don't follow these basic rules you can have $\Delta E = 20!$





https://www.proof.de/farbabweichungen-der-pantone-color-bridge-farbfaecher/

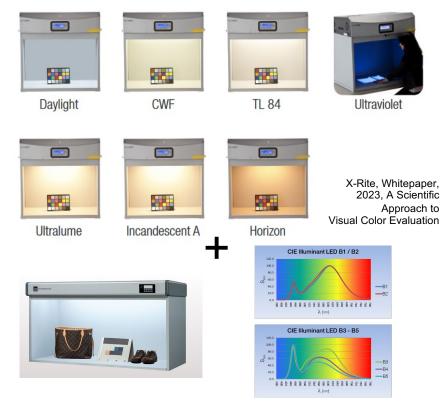


How to specify a spot colour

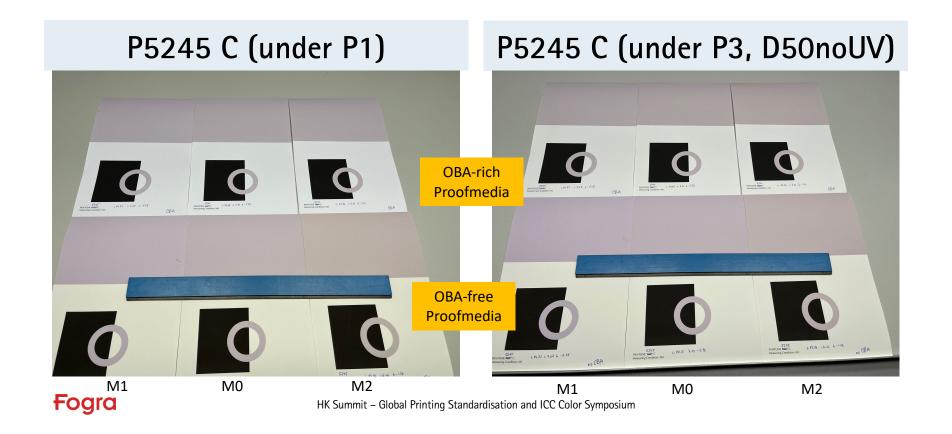
Pantone 650 C

Fogra

- M1: 87, 0, -15 (Dayligh
- M2: 86, -1, -8 (UV-Cut)
- $\Delta E00 = 6 (\Delta E76 = 8)$
- What value to pick?
- Do you know how your customers view your brand colours
- New Research project will start soon to work on tools for colour communication with D50 (M1) and D50noUV (M2)



Examples



Facts when reproducing spot colours

Influence on screening

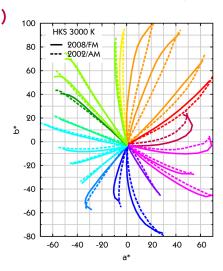
Swatchbooks and CIELAB values
What about overprints?

Swatchbooks (solids)
Swatchbooks (tints)

gmg

Influence of screening (1)

- → HKS 3000 K swatchbook, measured tints
 - old (2002): AM screen
 - new (2008): FM screen
- ▼ All kinds of differences
 - sometimes small...
 - sometimes up to 10 ΔE
 - mainly in hue angle h*
 - difference in L* is not shown here.



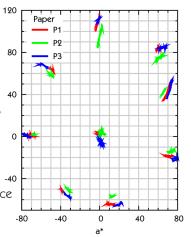
Effect on substrate

Swatchbooks and CIELAB values
What about overprints?

Swatchbooks (solids) Swatchbooks (tints) gmg^{color}

Effect of the substrate on solid inks

- Offset printing
 - 8 spot colors
 - on 3 papers
 - variable ink thickness
- ▼ P3: Bluish paper
 - solids not shifted
 - reachable by inking
 - printer has no problem
- ▼ P2: Greenish paper
 - solids are shifted
 - printer needs adjusted recipe? -40
- ▼ Surface roughness has big influence





Work best in 80% (not 100)

Assume M2 mode if nothing is said

Fogra recommendations

- Work absolute if nothing is said
- Optional substrate adaptation is great (needs to be communicated)
- Ask for & Use CxF-data (libraries)
- Superb: Check out CxF/X-4 data (spectral data including solids, tints)

Use PSD tolerancing

Patch in digital printing form	Quality Type C	Quality Type B	Quality Type A
Substrate	$\Delta E_{00} < 3.5$	$\Delta E_{00} < 3.5$	$\Delta E_{00} < 3.5$
All patches	Average $\Delta E_{00} < 5.5$ 95% Quantile $\Delta E_{00} < 6.5$	Average $\Delta E_{00} < 4.5$ 95% Quantile $\Delta E_{00} < 5.5$	Average $\Delta E_{00} < 2.5$ 95% Quantile $\Delta E_{00} < 4.5$
Grey Balance patches*	Maximum $\Delta C_h \leq 4.5$	Maximum $\Delta C_{\rm h} \leq 3.5$	Maximum $\Delta C_h \le 2.5$
* $\Delta C_{\rm h}$ is explained	d in chapter 2.3.		

- Reproduction of Spot Colours:

	Quality Type C	Quality Type B	Quality Type A
Maximum colour difference	$\Delta E_{00} < 5.5$	$\Delta E_{00} < 3.5$	$\Delta E_{00} < 2.5$

Lessons learned

"Printing the
Expected means
bridging sourcing and
production"

- ISO 12647-2:2026+ has (only) one printing condition (PC1) that unifies TVI, CTV and near neutral calibration (G7) → UCD (Unified Characterization Data)
- 2. Field tests shows promising feedback (more in the coming presentation by Don Schroeder)
- Show clients the effect of the interaction of OBA & UV to demonstrate you knowhow (being able to print the expected)
- 4. Spot colours should come as physical samples or with colorimetrical or better spectral data (incl. measurement condition).

SYMPOSIUM COLOUR **MANAGEMENT** Matching colour - Matching people 25-26 February 2026 | Munich

